



Commercial/Industrial Combustion Controls

3 Great Programs To Help

Paint the Town Blue Technology Upgrade Program



The 7800 SERIES controls are recognized as standard in the industry. There are many opportunities to replace the large installed base of legacy Honeywell controls and competitive controls with 7800 SERIES programmer and primary systems. One of the greatest challenges in promoting modernization, upgrade and competitive conversion is to sell an upgrade of a working Honeywell control. To stimulate growth of competitive conversions as well as further encourage upgrade of working Honeywell controls, we are pleased to continue the 7800 SERIES “Paint the Town Blue” Technology Upgrade Program. This is a contractor/end user focused program where Honeywell will provide a specified amount to help cover labor costs for conversions to 7800 SERIES Controls when a working control is replaced.

For upgrades of working Honeywell and Fireye controls, and non-working Fireye controls, we will issue labor reimbursements to installers in the amounts listed in the table, upon the return of the control to Honeywell. In addition, Distributors will be credited as noted to cover handling.

Returns will be processed through the 7800 SERIES Distributors and we rely on you to publicize the program to your customers.

Any of the controls listed are eligible.* All working controls will be tested on their return to Honeywell. The 7800 SERIES Distributor and Burner and Boiler Controls Specialist will be responsible for monitoring the program and to verify that a working control was removed from a site and that a 7800 SERIES control was installed.

“Paint the Town Blue” return tags must be completed and sent with each control returned to Honeywell. You may order tags by contacting Jennifer Nguyen at 763-954-4416 or via Email at jennifer.nguyen@honeywell.com.

All noted signatures must be in place for the control to be eligible. Failure to complete the return tag or to have all information and signatures (Distributor, Installer, Burner and Boiler Controls Specialist) complete will disqualify the return from this program.

Upon receipt of the control and return tag, we will issue a check to the installer designated on the tag and credit your account as noted in the table below.

Please send all “Paint the Town Blue” returns to the normal return goods address. They must be packaged and labeled separately, and can not be combined with other warranty returns.

Please note that you must return both the program module and the chassis on the Fireye D, E and MII series to be eligible for the program payout.

This program will be reviewed annually, and continuation of the program will be based on its success.

If you have any questions, please contact Jennifer Nguyen (763-954-4416) or Lisa Holmberg (763-954-6606).

	Distributor Reimbursement		Installer Reimbursement
	Units Returned	Dollar Amount	Dollar Amount
Working Controls			
Fireye Programmer (C,D,E and P Series)	0-5	\$25	\$150
	6-10	\$75	
	11+	\$100	
Honeywell Programmer (When Returned for an RM78xx) (BC7000, R161, R178, R478, R4024, R4126, R4127, R4138, R4140, R4150, R4181)	0-5	\$20	\$100
	6-10	\$50	
	11+	\$75	
Honeywell Programmer (When Returned for an R7140) (BC7000,R4140)	1+	\$15	\$25
Fireye Primary Controls (MC120 w/MP100, MP230 or MP560, UVM1, UVM2, UVM3, TFM1, TFM2, TFM3)	0-5	\$15	\$35
	6-10	\$45	
	11+	\$60	
Honeywell Primary Controls (RA890, R4795, R7795, R485, R7023)	0-5	\$10	\$20
	6-10	\$20	
	11+	\$30	
Non-Working Controls			
Fireye Programmer (C,D,E and P Series)	1+	\$25	\$125
Fireye Primary Controls (MC120 w/MP100, MP230 or MP560, UVM1, UVM2, UVM3, TFM1, TFM2, TFM3)	1+	\$15	\$25

* For questions if other legacy controls (Honeywell and Fireye) qualify for this program, please contact Lisa Holmberg(763-954-6606).

7800 SERIES Exchange Program

The 7800 SERIES Programmer Exchange Program helps distributors with opportunities for upgrade and modernization on the 7800 SERIES of programmers and primaries. This exchange program provides a **16% discount on all system components** when an entire system is purchased. This discount is provided via a coupon.



To participate in this program, distributors return the Honeywell legacy or competitive controls on the TREP program and request a coupon. They will receive a notification with the serial number(s) of the coupon(s) issued. When Distributors want to order a system using their coupons, they just note the serial number(s) on their order. The coupons will be "redeemed" in the order entry system when the order is entered. Distributors must use one coupon for each system ordered.

Distributors will receive free freight on these orders, as they have to be entered as stand alone orders. These orders may NOT be combined with other orders.

This program, especially when paired with Paint the Town Blue, provides great financial incentive for upgrade and modernization!

C7012E/F Upgrade Promotion

To facilitate upgrade of the C7012E/F Flame Detector to the C7061A/F/E, C7961E/F Flame Detectors, we are pleased to offer the following program.



For each upgrade of a C7012E/F flame detector, we will offer a 35% discount on the price of the C7061A/F/E, C7961E/F flame detectors and R7851B/C, R7861A flame amplifiers.

This offer will be available November 2nd, 2007 to October 31st, 2008.

OS Number	2008 Net Price Effective Nov. 2nd	Special Program Price
C7061A1012	541.67	352.09
C7061A1038	549.86	357.41
C7061A1046	549.09	356.91
C7061F2001	1,083.35	704.18
C7961E1006	597.73	388.52
C7961E1022	560.50	364.43
C7961F1004	647.45	420.87
R7851B1000	87.48	56.86
R7851B1018	87.48	56.86
R7851C1008	276.91	179.99
R7861A1026	267.22	173.69
R7861A1034	260.70	173.69

The attached sheet must be completed and faxed with the order to Honeywell Commercial Combustion at 763-954-4421.

If you have any questions, please contact Jennifer Nguyen at 763-954-4416.

Distributor

Company Name _____

Address _____

City _____ St _____ Zip _____

Signature _____

Installation Site

Company Name _____

Model Number(s) Replaced _____

REQUIRED:

Approved by Honeywell BBC Specialist or Commercial Representative

Signature _____

Automation and Control Solutions

In the US:

Honeywell

1985 Douglas Drive North

Golden Valley, MN 55422-3992

In Canada:

Honeywell Limited

35 Dynamic Drive

Toronto, Ontario M1V 4Z9

customer.honeywell.com

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